

PHARMAQ



FOR ANIMALS FOR HEALTH FOR YOU



zoetis

SUPPORTING THOSE WHO RAISE AND CARE FOR FISH

WORLD LEADER IN ANIMAL HEALTH

At Zoetis, we discover, develop, manufacture and market veterinary medicines, vaccines and diagnostics, complemented by genetic tests, biodevices and a range of services. We work to help meet the growing worldwide demand for meat, poultry, fish, eggs and dairy foods and to care for the increasing number of pets. With our singular focus on animal health, we strive to make our products, services and people the most valued by veterinarians and livestock farmers around the world.

zoetis

A PROVIDER OF PREMIUM FISH HEALTH SOLUTIONS

As part of Zoetis since 2015, PHARMAQ is the global leader in fish health and vaccines, dedicated to support sustainable growth in the global aquaculture industry. Our innovative fish health solutions include PHARMAQ fish vaccines and therapeutics, PHARMAQ Fishteq vaccination machinery, and PHARMAQ Analytiq research and analysis. PHARMAQ's research and production facilities are based in Norway, with global operations in commercial fish farming markets. PHARMAQ has 300 employees. We invest in our people and offer opportunities to make a difference in a growing aquaculture industry.

PHARMAQ

PHARMAQ - PART OF ZOETIS

INNOVATION WITH PURPOSE

PHARMAQ part of Zoetis makes aquaculture progress with our passion for supporting our customers around the world with our dedication to fish health.

We are a dynamic and innovative organisation and take pride in supplying premium products and value added services to our global customers. Rapid growth and development of a global aquaculture industry creates challenges and the need for continuous improvement. Our willingness to change nurtures flexibility and motivation - for the benefit of all.

GUIDED BY OUR CORE BELIEFS

Our dedicated people drive our success. We create a working environment that encourages ownership and allows colleagues to feel satisfied from seeing and measuring the impact of their achievements on the success of our company, our customers, their businesses and the growing aquaculture industry.

OUR COLLEAGUES
MAKE THE DIFFERENCE

ALWAYS DO THE
RIGHT THING

CUSTOMER OBSESSED

RUN IT LIKE YOU OWN IT

WE ARE ONE ZOETIS

KEY FACTS

300

APPROXIMATE 300 DEDICATED
EMPLOYEES

30+

MORE THAN 30 YEARS OF
DEDICATED R&D ON FISH
HEALTH AND VACCINES

35+

MORE THAN 35 FISH VACCINES
DEVELOPED AND PRODUCED IN
NORWAY

1,3 BILLION

FISH VACCINE DOSES
DELIVERED IN 2018

HOW WE WORK TO MAKE AQUACULTURE PROGRESS

OUR CHARACTERISTICS



DIVERSE PRODUCT PORTFOLIO

We have a diverse and durable product portfolio comprised of vaccines and therapeutics complemented by diagnostic products and biodevices for the aquaculture industry, supported by technical services.



GLOBAL LEADERSHIP AND SCALE

We market our products globally, giving veterinary professionals and fish farmers access to our product portfolio and technical expertise on a global scale.



SINGULAR FOCUS

Our people have a singular focus on fish health. We are passionate about our customers and the health of the animals in their care. We take ownership of delivering results that matter to our customers.

THREE INTERCONNECTED CAPABILITIES

DIRECT CUSTOMER RELATIONSHIPS

We strive to build strong relationships through direct interaction with our customers. Our sales and technical service professionals seek to delight our customers, listening to their needs and concerns and helping them succeed.

INNOVATION

We are committed to researching and developing ever-better solutions to address our customers' most pressing fish health challenges and deliver real value to their businesses.

HIGH-QUALITY MANUFACTURING AND SUPPLY

We know our customers depend on a reliable supply of high-quality products. We have built an efficient global manufacturing and supply network of internal sites and external partners to meet our customers' expectations.

SUSTAINABILITY IN AQUACULTURE

PROUD CONTRIBUTOR TO SAFE AND HEALTHY SEAFOOD

Fish remains the most consumed animal source of protein worldwide. We firmly believe in further growth of the global aquaculture industry. A decline in the capture of wild fish and the increasing human global demand for food is creating a gap in the supply of seafood. This gap can be bridged by commercial aquaculture. Healthcare spending is expected to increase as productivity of fish farming becomes more efficient to address the rising global demand for protein.

Fish health management tools are key for a sustainable and profitable industrialization and growth in aquaculture. A broad range of tools and solutions are necessary to keep fish healthy throughout the life cycle. Investment in R&D creating innovations are key to success.

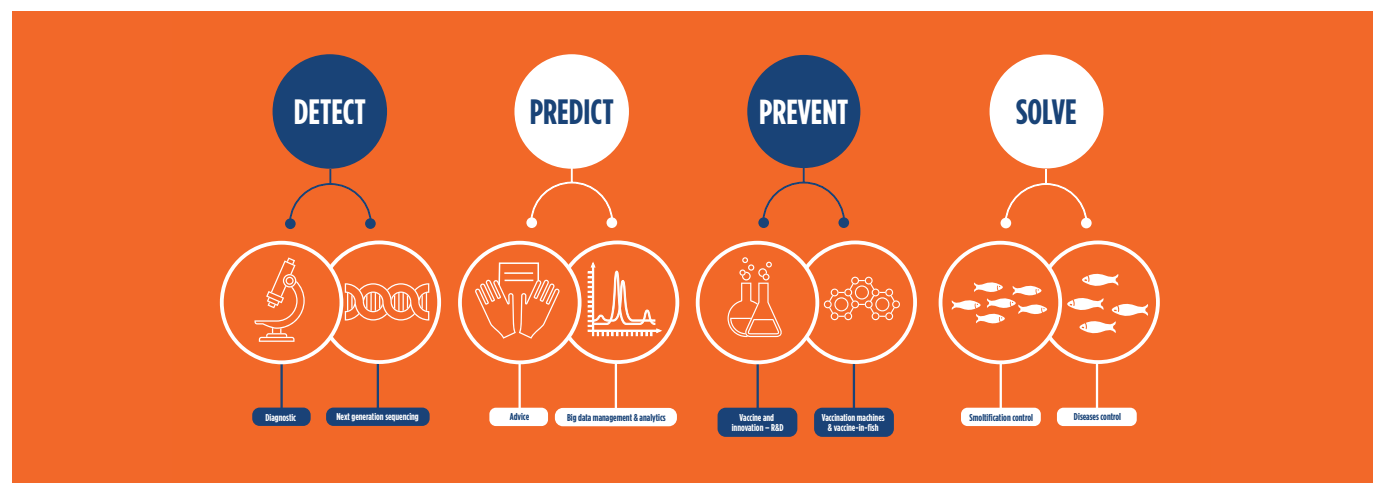
We have a continuous focus on bringing new and innovative products to the market, to support our customers in building a sustainable and profitable fish farming industry.

INNOVATIONS WITH PURPOSE

Our innovative drive is based on the aquaculture industry's need to produce sustainable, safe and healthy seafood.

We are a dynamic and innovative organisation and take pride in supplying premium products and value added services to our global customers.

INNOVATIONS ACROSS THE CONTINUUM OF CARE



OUR SOLUTIONS SUPPORT HEALTHY GROWTH IN AQUACULTURE



SUPPORTING OUR CUSTOMERS IN EVER BETTER WAYS



BEING A RELIABLE, TRUSTED PROVIDER

FINDING SOLUTIONS TOGETHER WITH CUSTOMERS

We use our global scale and local presence to our customers advantage working alongside them, listening to their most pressing challenges and developing solutions to best address their needs.

We put pride in being flexible and create customer satisfaction through high quality service and products. By preventing or treating against diseases our products contribute to improving animal welfare, environment and food safety. In the end, farmers can grow their business and improve their productivity.

By combining our broad competencies, experiences and the commitment of our people with dynamic decision processes and ability to adapt to changes, we will remain in the forefront of new technologies and product launches.

Specific diseases in different species and regions need separate vaccines and therapeutic solutions.

PHARMAQ's products and services are important for fish farmers because they help to maintain fish health at its highest level.

WE PROVIDE:

VACCINES

THERAPEUTICS

DIAGNOSTICS

BIODEVICES

TRAINING

SERVICES



OUR INNOVATIVE FISH HEALTH SOLUTIONS

SUPPORTING THE AQUACULTURE INDUSTRY

We support those who raise and care for fish with a range of products and services that offer tangible solutions to the many health and productivity challenges they face every day.

PHARMAQ Analytiq

We support healthy growth in aquaculture with focused research, targeted analysis and innovative fish health solutions.

PHARMAQ part of *zoetis*

Global leader in vaccines and innovation for aquaculture, dedicated to support its customers and their businesses.

PHARMAQ Fishteq

Innovator and manufacturer of high quality vaccination machinery and offers vaccination services.

WE PROVIDE

VACCINES
THERAPEUTICS
DIAGNOSTICS

BIODEVICES
TRAINING
SERVICES



PHARMAQ
part of *zoetis*



**WE MAKE
AQUACULTURE
PROGRESS**

WWW.PHARMAQ.COM

PHARMAQ HEADQUARTERS

customerservice

Tel: +47 23 29 85 00

customerservice pharmaq.no

All trademarks are the property of Zoetis Inc. or its subsidiaries, affiliates, or licensors.
©2019 Zoetis Inc. All rights reserved.